# Route Development 3.0

# **PlanetOptim.Future**



A member of

AIRSOURCE PARTNERS

Aviation Expertise Marketplace

Proprietary & confidential

JUNE 2014 INNOVATION 2030 AWARD WINNING BIG DATACATEGORIE

## MILANAMOS

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#### our journey started in 2013

#### APRIL 2014 LAUNCH OF PLANETOPTIM.FUTURE WITH MARKET FORECASTS

INNOVATION 2030



2013 RESEARCH ON HETEROGENEOUS DATA COMPUTATION AND MODELS

## MILANAMOS

#### our journey started in 2013

#### 2015-2016 FIVE NEW MODULES LAUNCHED PARTNERSHIP WITH UNIVERSITIES

AEROPORTS DE PARIS

**AIGLE AZUR** 

SAC

**DECEMBER 2016** 

+30 CUSTOMERS WORLDWIDE

**FOCUS ON RESEARCH** 

0

2015 20 CUSTOMERS WORLDWIDE 8 EMPLOYEES

+ ++



## MILANAMOS

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#### our journey started in 2013

#### 10 EMPLOYEES & 4 RESEARCHERS



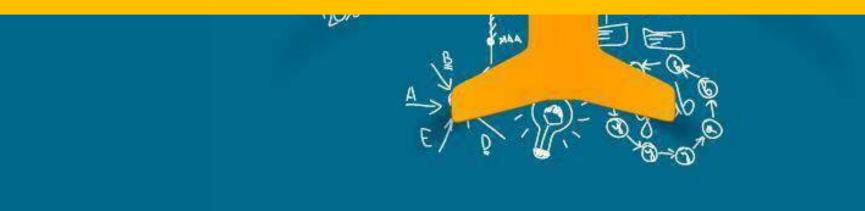
### **OUR MOTTO: CONTINUOUS ENHANCEMENT**



### Aviation has changed



#### **MEETING YOUR 3.0 ROUTE DEVELOPMENT REQUIREMENTS**



## Data also

## 10 years ago...

**80%** of bookings originated from « legacy » airlines booked through undirect distribution channels and captured by Global Distribution Systems like Amadeus, Sabre or Travelport

## NOW...

**60%** of bookings are direct through web/mobile Low Cost airlines accounts **45%** of EU capacity



How can market analysis solutions be accurate with undirect channel booking data today?

### **PlanetOptim.Future**



#### FIND CHRISTOPHE

### ... ici, here, qua, hier, aqui, здесь

### ... roaming here and there

... at the coffee machine

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